

THE TELESOFT DIFFERENCE

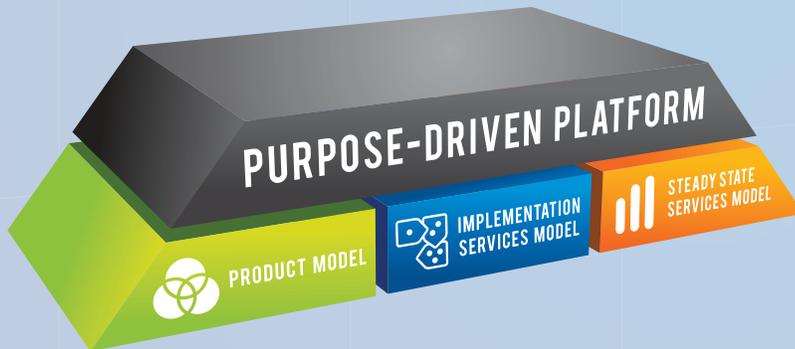
TELESOFT PROVIDES RESPONSIVE, FLEXIBLE TEM SERVICE APPROACHES THAT ARE BUILT FROM THE GROUND UP, OFFERING SUPERIOR INTEGRATION, VISIBILITY, AND PERFORMANCE

A TRUE COLLABORATIVE PARTNER

Telesoft's ability to consistently deliver both performance enhancement and significant savings is founded on our Purpose-Driven Platform of people, services and technology. Our industry-dedicated approach and true partnering mindset make us uniquely able to respond to your needs. The result is superior TEM performance on an ongoing basis.

PURPOSE-DRIVEN PLATFORM

Telesoft provides a service and technology platform that is built to achieve a singular purpose: optimizing your fixed and mobile telecom expense management environment. The platform is supported by a seamlessly integrated product model, rather than an ad-hoc system stitched together by offshore developers or through mergers and acquisitions. Implementation services get you up-and-running quickly, utilizing industry best practices to build a solution configured to your organizational needs. And ongoing steady state services allow you to maximize the value of your TEM solution today and into the future.



Collectively, these capabilities form a TEM solution provider leveraging more than 30 years of platform stability and experience to deliver a steady and predictable ROI – that's our Purpose-Driven Platform in action.

WHAT THEY'RE SAYING

"Telesoft's size, service portfolio, and long history in this market make it one of the most established independent TEM providers."

- **2013 Gartner SWOT: Telesoft, Telecom Expense Management, Worldwide**

"Telesoft gives us the power to control spending, identify costs, and lower our telecom spending through improved management."

- **Telecom Manager, Top Transportation Provider**

"Utilizing Telesoft's professional services, we were able to generate a large refund because we were unaware we were operating in a HUD zone. It allowed us to fund further TEM projects."

- **Telecom Manager, Large Media Outlet**

SOLUTION SET

Telesoft Invoice Management

Automation of the full invoice lifecycle including billing receipt, validation, approvals, and payment

Telesoft Mobility Management

Full device lifecycle management and plan management including procurement, MDM deployment, help desk support, and BYOD program management

Telesoft Usage Management

Comprehensive usage visibility and cost allocation across the entire organization with unified communications support

Telesoft Asset Management

Centralized workflow management including circuit provisioning, telecom quote management, physical inventory tracking, and configurable MACD jobs

Telesoft Recovery Audit

Deep expertise in traditional telecom auditing practices including vendor contract validation, error detection, contract negotiation, and recommendations for ongoing savings

TELESOFT BY THE NUMBERS

30 years experience as owner-operated industry pioneer in fixed and mobile telecom expense management

200+ clients with the largest, most complex global telecom needs

95% customer retention rate

\$2.1B+ yearly spend under management

TELESOFT

Reach out for more information

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PURPOSE-DRIVEN SOLUTIONS FOR PROVEN RESULTS